

AstraZeneca

Pascal Soriot, Executive Director, Chief Executive Officer 33rd J.P. Morgan Healthcare Conference, San Francisco

14 January 2015



Cautionary statement regarding forward-looking statements

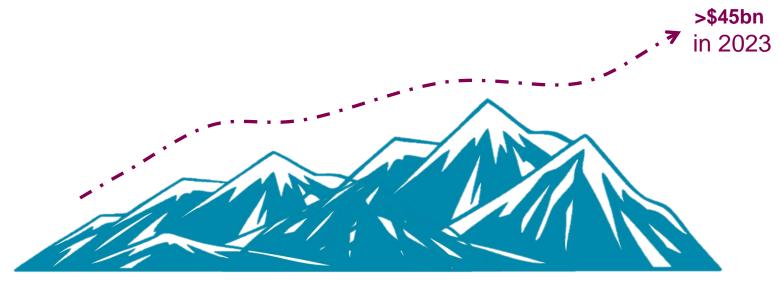
In order, among other things, to utilise the 'safe harbour' provisions of the US Private Securities Litigation Reform Act 1995, we are providing the following cautionary statement:

This presentation contains certain forward-looking statements with respect to the operations, performance and financial condition of the Group. Although we believe our expectations are based on reasonable assumptions, any forward-looking statements, by their very nature, involve risks and uncertainties and may be influenced by factors that could cause actual outcomes and results to be materially different from those predicted.

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Completing the first phase of the journey



2012-2014

Building strong foundations

2015-2017

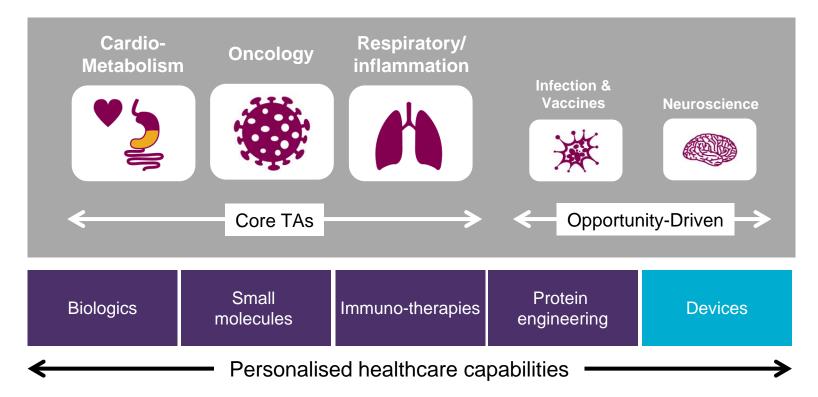
Delivering on return to growth

2018+

Sustainable delivery and growth

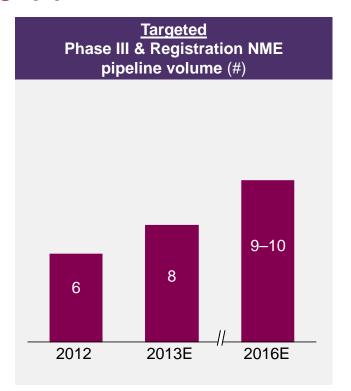


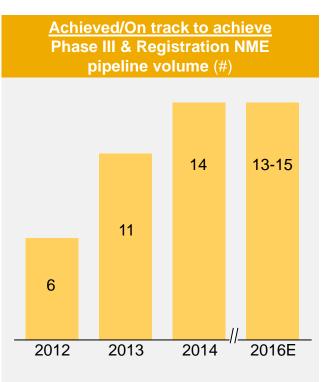
Achieve scientific leadership: R&D in 3 core therapeutic areas & across key platforms





Achieve scientific leadership: Late-stage pipeline volume well ahead of plan







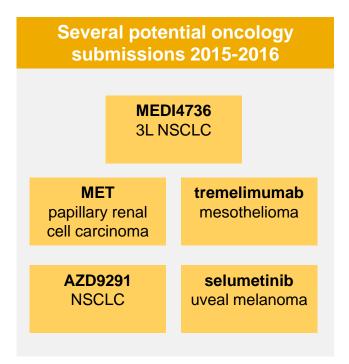
Return to growth: Upcoming submissions drive longer-term growth

				MEDI4736 + tremelimumab 2L SCCHN
LE submission opportunities			Faslodex 1L metastatic breast cancer	MEDI4736 2L SCCHN
			Brilinta stroke	Lynparza BRCAm metastatic breast cancer
		saxa/dapa FDC type 2 diabetes	brodalumab* psoriatic arthritis	Lynparza BRCAm PSR ovarian cancer (SOLO-2)
	Brilinta prior MI	Bydureon autoinjector	lesinurad FDC gout	Caprelsa differentiated thyroid cancer
NAC		CAZ AVI serious infections	roxadustat CKD / ESRD (China)	MET papillary renal cell carcinoma
NME submission opportunities	brodalumab* psoriasis	selumetinib uveal melanoma	benralizumab severe asthma	tremelimumab mesothelioma
	PT003 (LAMA/LABA) COPD	AZD9291 NSCLC	PT001 (LAMA) COPD	MEDI4736 3L NSCLC
regulatory submission	2015		2016	

^{*}Partner Amgen to manage regulatory submission



Return to growth: Oncology will become sixth growth platform



Oncology likely to become a key growth driver

- Several potential submissions and launches 2015-2016
- Contributes largest proportion of projected pipeline-driven revenue growth
- Potential to grow to almost a quarter of sales by 2023



Building a different shape of business

Higher probability of success, durability and profitability **Increasing biologics Increasing specialty Increasing device** ~50% of pipeline products care **Future** SC Now PC Greater durability Increasing Higher probability Greater durability profitability of success



Late-stage pipeline: Key news flow through 2015

	Compound	Indication	Potential milestone
RIA	brodalumab	psoriasis	Regulatory submission
	PT003 (LAMA/LABA)	COPD	Phase III results & regulatory submission
	anifrolumab	SLE	Phase II presentation
	lesinurad	gout	Regulatory submission
CVMD	Brilinta	prior MI (PEGASUS)	Phase III results
	saxa/dapa FDC	type 2 diabetes	Regulatory submission
Oncology	Lynparza	PSR BRCAm ovarian cancer	Approval Phase III topline results (solo-2)
	AZD9291	2 nd line NSCLC	Regulatory submission
	MEDI4736 (PD-L1)	3 rd line NSCLC	Phase II/potential registration topline results
	MEDI4736 (PD-L1) / tremelimumab	NSCLC	Phase I presentation (ASCO)
	cediranib	ovarian cancer	Further analysis (ICON6)
Neuroscience	Movantik/Moventig	opioid-induced constipation	US de-scheduling & launch; EU approval



Key messages

✓ Strategy implementation on track

- ✓ Late-stage pipeline progressing ahead of plans
- ✓ Accelerating return to growth and ambition to become a >\$45bn company by 2023

✓ Building a sustainable, durable and more profitable business

✓ Strong 2015 news flow expected





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